



ESI – ONE OF THE 3 EXCLUSIVE HANDLING COMPANIES



www.group-esi.com

Tariffs EUROSATORY

Paris Nord II - Villepinte



LOGISTICS FOR FAIRS, CONGRESS, EXHIBITIONS, TRANSPORT OF WORKS OF ART and REMOVAL

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I. GENERAL PRESENTATION



ESI is a French company, based in France, and engaged year-round in regular freight forwarding and handling activities for exhibitions worldwide.



COMPANY HEADQUARTERS

Zac de la butte aux bergers
12, rue du noyer à la malice
95380 Louvres - France



OFFICE AND WAREHOUSE

Parc des expositions de Paris Nord II
Bâtiment Mo
93420 Villepinte - France



ESI is an approved customs broker, **AEO certified** and meets all the obligations imposed for this status by French customs.



ESI has the following equipment, partly owned and partly leased

- Forklifts– Trucks– Trailers – Cranes – Lifts – pallettrucks
- And is able to adequately meet the handling requirements on site.



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We thank you in advance for your participation in our CSR approach as part of our ISO20121 certification.

The following instructions are designed to assist you with the movement of exhibits and stand building Materials.

Failure to comply with these instructions and deadline, may cause unnecessary delays in handling / clearance and additional expenses being incurred.

IMPORTANT NOTE : It is absolutely vital that we receive all shipping pre-alert information and documentation in advance mentioning, export CIPL, shipping details, number of pieces, value, commodity of the goods, weight and dimensions, clearance instructions, hall and stand number and requested date and time of delivery.

Please note that detailed pre-alert is absolutely necessary to serve you properly.

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On site office : ESI – Parc des expositions de Paris Nord II
Building m0
93420 Villepinte - France

SUSTAINABLE DEVELOPMENT



In 2017, **ESI** was audited and certified in accordance with the requirements of the **ISO 20121** standard for the following activities: Event logistics for trade shows in France and abroad, including packaging, wrapping, warehousing, handling, and transport. In general, ESI's main CSR (Corporate Social Responsibility) objectives remain...

- To ensure the health, safety, and personal development of employees and subcontractors across all ESI activities:
- Involve all employees and subcontractors in the CSR approach:
- Control the environmental impacts caused by event logistics



100% of our forklift operators and machinery drivers, both ESI staff and subcontractors, are systematically trained in eco-driving through their initial training and license renewals.

100% of our vehicles with diesel engines comply with EURO 5 or 6 standards.



Tariffs 2026

EUROSATORY -Villepinte – Paris Nord II

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ADMINISTRATION FEES



Consignment service charges

55,00 Euros per consignment

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CUSTOMS CLEARANCE (non E.E.C. countries)



With ATA carnet	240.00 Euros par carnet (inbound or outbound)
With invoice	240.00 Euros per formality (inbound or outbound) + 0,20% bond fees on CIF Value (minimum 30,00 Euros)
Cancellation of temporary import**	240.00 € (for exhibits temporary import and not re-exported (total or partial conversion)**
Taxes & duties for definitive importations**	At cost, + 10%
Customs inspection	If requested by Customs authorities, consecutive charges will be invoiced (according to weight / volume of cargo to be trucked and presented at custom office)



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TRANSPORTS & HANDLING CHARGES



Inward or outward tariff for parcels not exceeding 2000 kg or oversized (for heavy or voluminous pieces, please ask for special quotation).

Including :

- All operations from "place of arrival" up to delivery on stand / 1 time spotting(*)

Excluding :

- T.H.C. at airport / seaport of arrival (must be prepaid, or re-billed at cost +10%)
- Administration fees
- Customs formalities
- Delivery or removal over working hours and working days (please refer to overtime surcharges paragraph)
- (*) Additional lifting on booth (see paragraph 5.1.)
- Unpacking, repacking
- Transfer charges for shipments received through 3rd party (consolidator) : these charges will be re-billed at cost + 10%
- Dispatching on several stands
- Grounding of containers
- Demurrage and detention costs for containers arriving too early



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SHIPMENT ARRIVING BY SEA



Surcharges: Delivery Saturday, or week after 6PM + 10 % - Sunday / Holiday / Saturday after 6PM, week after 8PM +20% on Lumpsums .

Chargeable weight 1cbm = 1 000 Kgs

These rates are applied separately for:

- Inbound services (including transport from airport to ESI warehouse, 6 days of storage, and delivery to the stand),
- or
- Outbound services (including pickup from the stand, 6 days of storage, and transfer to the airport).

	Place of arrival	Volume	Tariff	
LCL shipment	Le Havre (recommended)	Minimum	850.00 Euros	Lumpsum
		Between 1 and 2 m3	980.00 Euros	Lumpsum
		Between 2 and 3 m3	1 100.00 Euros	Lumpsum
		Over 3 m3	200.00 Euros	Per additional m3
FCL shipment	Le Havre (recommended)	20' dry container	2 650.00 Euros	Lumpsum
		40' dry container	3 700.00 Euros	Lumpsum
		40' H.C. container	3 900.00 Euros	«Lumpsum

Important notice: containers loaded with loose stand fittings will be quoted separately – above tariff cannot be applied for such shipment

Containers grounding

Containers grounding is not possible at this venue.

For ports other than Le Havre, please ask us before sending the goods.



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SHIPMENT ARRIVING BY AIR



Surcharges: Delivery Saturday, or week after 6PM + 20 % - Sunday / Holiday / Saturday after 6PM, week after 8PM +40% on Lumpsums

Chargeable weight 1 cbm = 167 Kgs

These rates are applied separately for:

- Inbound services (including transport from airport to ESI warehouse, 6 days of storage, and delivery to the stand),

or

- Outbound services (including pickup from the stand, 6 days of storage, and transfer to the airport).

Place of arrival	Chargeable weight	Tariff	minimum
CDG airport (recommended)	Up to 500 kg	1,05 Euros / kg	380.00 Euros
	Over 501 kg	0.95 Euros / additional kg	

For airports other than Roissy CdG, please ask us before sending the goods.



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SHIPMENT ARRIVING BY ROAD



Surcharges: Delivery Saturday or week after 6PM + 30 % - Sunday / Holiday +60% on Lumpsums

Chargeable weight 1cbm = 300 Kgs

Place of arrival	Volume	Tariff	minimum
ESI warehouse (advance deliveries)	Up to 7 m3	80.00 Euros / cbm or 300 kg	250.00 Euros
Our rates include reception, intermediate storage up to 15 days + trucking to show site and delivery to stand	Over 7 m3	60.00 Euros / cbm or 300 kg	

For direct unloading (palletized shipment) from truck to stand delivery, forklift rates are applied on an hourly basis.

For bulk or partially palletized trucks, please inform us in advance, as these rates will not apply.



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SHIPMENT ARRIVING BY COURIER (FedEx, UPS, DHL...)



Surcharges: Delivery Saturday or week after 6PM + 30 % - Sunday / Holiday /Saturday after 6PM, week after 8PM +60% on Lumpsums

Small cartons or envelopes to be delivered on stand (up to 30 kg). Over 30 Kg Lumpsum air is applied.

For special deliveries, please refer to paragraph 3.3 road shipments.

Place of arrival / departure	Tariff (inbound or outbound)	
ESI warehouse	250.00 Euros	Per shipment

- o No shipment of submitted product (food, electrical or electronic equipment, weapons, etc.)
- o Any shipment not recorded with the name of the show / name of the exhibitor will be refused
- o Any shipment requiring payment from us upon delivery will be refused. (Companies do not necessarily give us an invoice)
- o Temporary Import refused
- o Our action and our Lumpsum 'courier' only consists of reception in the warehouse and delivery to the stand. We cannot be held responsible for delays or non-deliveries from carriers.
- o For any shipment that does not fall within our express company procedures, it must be sent by air.

Parcels to be returned by courier :

If you arrange return transport by courier service with your account number from our warehouse, please make sure to provide Commercial invoice & packing list to the shipping company, and order them to collect with appropriate labels. As our services are not used for return shipment, ESI is not involved in the transport operations.

If you order return transport by courier service with your account number, and if we are supposed to arrange collection, labelling, issuing of invoice, we shall bill an additional fee of 45.00 euros per shipment.

Important notes for any type of shipment :

Late arrival surcharge : Shipment arriving after mentioned deadlines will be subject to an additional 20% on handling rates.

Shipment pre-alert is absolutely requested : transport information, cargo details, delivery instructions, contact name of exhibitors' representative on stand, return shipment instructions.



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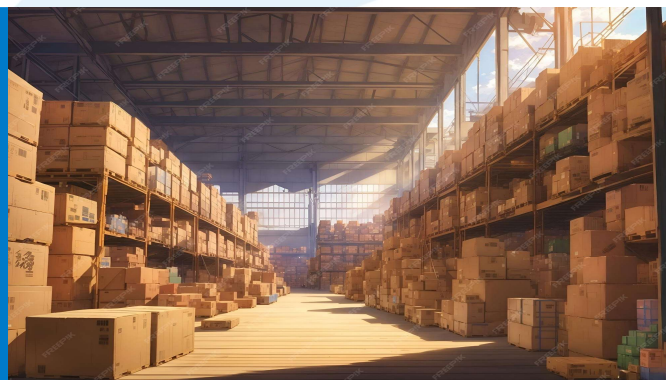
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EMPTY PACKAGE STORAGE



Collection on stand, storage, redelivery of empties	70,00 Euros / started cbm (minimum 2 m3)
Collection on stand, storage, redelivery of full, Tools....	85.00 Euros / started cbm (minimum 2 m3)

IMPORTANT REMARK:

- No bulky packages will be accepted, except with advance agreement, and special quotation.
- The packages stored are considered as empty. Any product left inside must be advised to E.S.I. representative : they will be stored in a secured area.
Additional charge : 85.00 EUR / m3 (minimum 2m3)
No claim will be admitted when goods are not declared.
- After the empties have been given to storage, any exhibitor asking for a return on his stand, or asking access to empty storage area (for items forgotten inside) will assume the corresponding expenses.



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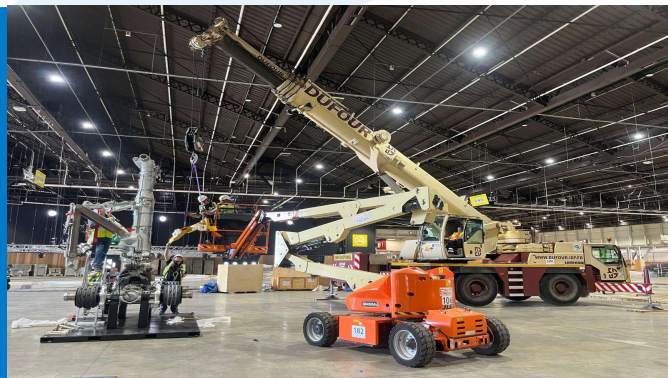
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HANDLING RATES (Unloading, reloading, additional handling)



IMPORTANT NOTE :

Any order for providing lifting equipment or manpower must be confirmed at least 3 opening days in advance, otherwise, we cannot guarantee the availability of requested services.

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HANDLING EQUIPMENTS & MANPOWER)



Rental	Capacity	Price per hour	minimum
Forklift + driver	3 tons	130.00 Euros	1 hour
	3 to 5 tons	150.00 Euros	1 hour
	6 to 12 tons	200.00 Euros	2 hours
Crane	20 to 30 tons	250.00 Euros	4 hours
	30 to 50 tons	300.00 Euros	4 hours
Workman		55.00 Euros	4 hours



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SCISSOR LIFT & PLATFORMS)



- Scissor lift and lifting platforms. Not included: 1 hour forklift delivery and 1 hour collection from the stand. Packages. (Diesel or Electric depending on availability)
- For platform lift rentals with operators, please refer to the hourly surcharges.
- For the rentals without driver (fuel machines) fuel taxes will be applied: 1,50 € / litter

	Lumpsum without driver		Lumpsum with driver	
Scissor lift – working heigh : 6/8 m	220, 00 Euros	Day	660, 00 Euros	½ Day
			700, 00 Euros	Day
Scissor lift – working heigh : 10/12 m	250,00 Euros	Day	690,00 Euros	½ Day
			720, 00 Euros	Day
Telescopic lift – working heigh : 10 / 12 m	230.00 Euros	½ Day	670,00 Euros	½ Day
	330.00 Euros	Day	810,00 Euros	Day
Telescopic lift – working heigh : 14 / 16 m	275,00 Euros	½ Day	710, 00 Euros	½ Day
	421.00 Euros	Day	900,00 Euros	Day



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OVERTIME SURCHARGE



These surcharges apply to all mechanical or manual handling operations:

Week days	From 600 Pm to 10 pm	+ 50%
	From 10.00 pm to 8 am	+ 100 %
Saturdays	From 8.00 am to 6.00 pm	+ 50 %
	From 6.00 pm to 08.00 am	+ 100 %
Sunday, Holiday	Any time	+ 100 %



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PAYMENT TERMS & CONDITIONS



Exhibitors using our appointed agents will be invoiced by them for our services. Exhibitors using other forwarding companies, or arranging their transport themselves are requested to send us an advance written order, and to arrange full payment of our charges prior the delivery on stand.

All business is only transacted in accordance with our General Trade Conditions (available upon request) and with the general conditions of "Fédération des Entreprises de Transport et Logistique de France (T.L.F.)" (also available upon request).

Any order must mention :

- Name & full address of the company to be billed
- VAT registration number for U.A. companies

All operations are carried out in accordance with our CSR policy and our ISO 20121 certification.

For any question, request for special quotation, pre-alert, please contact:
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